

Leadership and Influence: The Relationships of a Leader



BUILDING MEANINGFUL CONNECTIONS WITH YOUR TEAM MEMBERS, PEERS, AND STAKEHOLDERS IS A STRATEGIC ASSET

The relationships that leaders establish can greatly impact an organization's culture and engagement. These relationships foster trust, collaboration, and engagement, leading to increased team performance, organizational success, and your personal growth as a leader. The relational leader understands the human-side of business and intentionally invests in their people. If managers desire to reap the rewards of sustaining trusted, loyal employees they must invest in the relationship with their employees by working collaboratively with them and not independent of them. This module explores the 6 tenets of "relationship equity." Leaders learn how to encourage growth in others, demonstrate trust in others, and the importance of celebration and acknowledgement. This course aligns well with *The Responsibility of a Leader* and *The Reliability of a Leader*.

Who should attend this workshop?

- First-time Managers
- Senior Leaders
- Supervisors
- Team Leads

Key Benefits:

Enhanced trust and credibility, improved relationships and collaboration.

Learning Design:

4-hour training. Includes pre-work, in-class activities, post-work, and a digital workbook.

